

Message Text

LIMITED OFFICIAL USE

PAGE 01 CAIRO 09466 221617Z

44

ACTION NEA-10

INFO OCT-01 ISO-00 EB-07 RSC-01 /019 W

----- 076485

R 221505Z NOV 74

FM AMEMBASSY CAIRO

TO SECSTATE WASHDC 0400

INFO USDOC

AMEMBASSY BEIRUT

AMEMBASSY ALGIERS

AMEMBASSY JIDDA

AMEMBASSY KUWAIT

AMCONSUL DHAHRAN

LIMITED OFFICIAL USE CAIRO 9466

E.O. 11652: N/A

TAGS: BEXP EG

SUBJECT: NAM MID-EAST INDUSTRIAL MISSION

1. VISIT OF THE NATIONAL ASSOCIATION OF MANUFACTURERS INDUSTRIAL MISSION TO EGYPT WAS PRODUCTIVE AND SUCCESSFUL. NAM ISSUE PAPERS, WHILE LATE IN ARRIVING, WERE WELL PREPARED. PLENARY SESSION, BASED ON QUESTION FORMAT PREPARED AND DISTRIBUTED IN ADVANCE BY NAM, PRODUCED FRANK AND DIRECT ANSWERS TO QUESTIONS POSED BY MISSION MEMBERS WHICH WERE GREATLY APPRECIATED BY HIGH LEVEL EXECUTIVES COMPOSING NAM MISSION. EMBASSY ARRANGED INDIVIDUAL APPOINTMENTS FOR A NUMBER OF MISSION MEMBERS, MOST OF WHICH WERE REGARDED AS EXTREMELY PRODUCTIVE. THREE OF COMPANIES REPRESENTED IN MISSION ARE SERIOUSLY CONSIDERING JOINT VENTURE PROJECTS IN EGYPT WHICH ADDED TO EGYPTIAN INTEREST IN MISSION. MISSION MEMBERS APPEARED TO BE VERY PLEASED WITH BRIEFING BY AMBASSADOR AND OTHER ARRANGEMENTS MADE BY EMBASSY STAFF.

2. INITIAL RECEPTION HOSTED BY NAM WAS WELL ATTENDED AND PROVIDED OPPORTUNITY TO MEET EGYPTIAN DELEGATION TO PLENARY DISCUSSIONS AS WELL AS OFFICIALS AND BUSINESSMEN WITH WHOM INDIVIDUAL APPOINTMENTS WERE SCHEDULED. MINISTER OF INDUSTRY

LIMITED OFFICIAL USE

LIMITED OFFICIAL USE

PAGE 02 CAIRO 09466 221617Z

MAHMOUD ALY HASSAN HOSTED LUNCHEON PRIOR TO PLENARY SESSION.

EGYPTIAN FEDERATION OF INDUSTRIES HELD A RECEPTION WHICH INCLUDED PRIMARILY PRIVATE SECTOR BUSINESSMEN. NAM DELEGATION MEMBERS WERE THUS ABLE TO MEET A WIDE SPECTRUM OF GOVERNMENT OFFICIALS AND BUSINESSMEN.

3. TAHER AMIN, MINISTER OF STATE FOR ARAB AND INTERNATIONAL ECONOMIC COOPERATION, WAS ORIGINALLY SCHEDULED TO CHAIR PLENARY SESSION AND TO MAKE ALL ARRANGEMENTS FOR VISIT. A FEW DAYS BEFORE MISSION'S ARRIVAL, DR. AMIN WAS INFORMED THAT HE WOULD ACCOMPANY PRIME MIN HEGAZI ON VISIT TO PENINSULA AND GULF. RESPONSIBILITY FOR MISSION WAS, THEREFORE, SHIFTED TO MINISTRY OF INDUSTRY. THIS LAST MINUTE SHIFT REQUIRED URGENT AND PROLONGED EFFORTS BY EMBASSY TO ASSURE THAT WORTHWHILE PROGRAM WOULD BE ARRANGED.

4. OUR RECENT EXPERIENCE WITH BOTH MID-AMERICA AND NAM GROUPS INDICATES CERTAIN PROBLEM AREAS:

A. USE OF PRIVATE CHARTER AIRCRAFT. IF SUCH AIRCRAFT ARE USED FOR SEGMENTS OF MISSION TRAVEL, EMBASSIES SHOULD BE PROVIDED WITH COMPLETE DATA ON FLIGHT PLANS AND CLEARANCES AT LEAST TEN DAYS IN ADVANCE OF MISSION ARRIVAL. WITH THE NAM AND MID-AMERICA GROUPS THE EMBASSY WAS FORCED EITHER TO ASK FAVORS OF LOCAL CIVIL AVIATION OFFICIALS OR TO SEND URGENT CABLES TO OBTAIN NECESSARY CLEARANCES.

B. SCHEDULING PLENARY MEETINGS WHICH DISCUSS TOPICS BEYOND THE AUTHORITY OF A SINGLE MINISTRY SHOULD BE AVOIDED. ALTHOUGH PLENARY SESSION WENT OFF WELL IN THIS INSTANCE, IT CREATED A NUMBER OF PROBLEMS. THE EMBASSY WAS FORCED TO TAKE A COORDINATING ROLE AMONG EGYPTIAN MINISTRIES IN ORDER TO ASSURE THAT SUBSTANCE OF MOST AGENDA ITEMS WERE PROPERLY ADDRESSED. TWO DAYS BEFORE THE PLENARY MEETING, FOR EXAMPLE, THE MINISTER OF INDUSTRY CALLED COML OFF AND REQUESTED THAT THE CONFERENCE BE COORDINATED THROUGH THE MINISTER OF STATE FOR CABINET AFFAIRS BECAUSE THE SCOPE OF THE QUESTIONS WENT BEYOND THE COMPETENCE OF HIS MINISTRY. THE MINISTER OF PLANNING WHO WAS SCHEDULED TO ATTEND THE LUNCHEON HOSTED BY THE MINISTER OF INDUSTRY AND ALSO PLENARY SESSION DID NOT SHOW UP PERHAPS BECAUSE HE IS SENIOR TO THE MINISTER OF INDUSTRY.

LIMITED OFFICIAL USE

LIMITED OFFICIAL USE

PAGE 03 CAIRO 09466 221617Z

MOREOVER, SUCH MEETINGS TIE UP CONSIDERABLE NUMBER OF TOP EGYPTIAN OFFICIALS FOR AN INORDINATE PERIOD OF TIME.

4. WE RECOMMEND THAT THESE DIFFICULTIES BE TAKEN INTO CONSIDERATION IN PLANNING OF OPIC INVESTMENT CONFERENCE TENTATIVELY SCHEDULED FOR FEBRUARY 1975. ALTHOUGH EMBASSY HAS RECEIVED ASSURANCES THAT OPIC PERSONNEL WILL ASSUME RESPONSIBILITY FOR PLANNING, LOGISTICAL AND ADMINISTRATIVE ARRANGE-

MENTS FOR THEIR INVESTMENT CONFERENCE, EMBASSY FORESEES MAJOR DIFFICULTIES IN OPIC APPROACH BOTH FROM THE POINT OF VIEW OF A COORDINATED EGYPTIAN GOVERNMENT RESPONSE AND FROM THE SIZE OF THE OPIC MISSION WHICH INCLUDE UP TO 50 MEMBERS ON THE AMERICAN SIDE. WE HAVE ALREADY SO INDICATED TO OPIC OFFICIALS BUT THEY BELIEVE THEY CAN DO IT THEIR WAY. IT HAS BEEN OUR EXPERIENCE THAT, IN FINAL ANALYSIS, ARRANGEMENTS OF THIS COMPLEXITY GENERALLY END UP IN EMBASSY LAP -- USUALLY AT LAST MINUTE WITH EASILY IMAGINABLE CONSEQUENCES.

5. MISSION VISIT AND ACCOMPANYING PUBLICITY CONTRIBUTED TO ACCOMPLISHMENT OF US ECONOMIC OBJECTIVES IN EGYPT. AT PLENARY SESSION EGYPTIAN OFFICIALS APPEARED TO BE ENTHUSIASTIC ABOUT TRIANGULAR INVESTMENTS WHICH WILL INVOLVE AMERICAN TECHNOLOGY AND MANAGERIAL SKILL, EGYPTIAN RESOURCES AND ARAB CAPITAL. REPORT THAT NAM IS TO PREPARE FOLLOWING MISSION VISIT MAY ALSO BE USEFUL IN ENCOURAGING AMERICAN INVESTMENT IN EGYPT. EGYPTIAN PARTICIPANTS SEEM TO GAIN A GREATER UNDERSTANDING OF STEPS THAT WOULD BE REQUIRED TO ATTRACT BOTH AMERICAN COMPANIES AND ARAB CAPITAL.

EILTS

LIMITED OFFICIAL USE

NNN

Message Attributes

Automatic Decaptioning: X
Capture Date: 01 JAN 1994
Channel Indicators: n/a
Current Classification: UNCLASSIFIED
Concepts: n/a
Control Number: n/a
Copy: SINGLE
Draft Date: 22 NOV 1974
Decaption Date: 01 JAN 1960
Decaption Note:
Disposition Action: RELEASED
Disposition Approved on Date:
Disposition Authority: CollinP0
Disposition Case Number: n/a
Disposition Comment: 25 YEAR REVIEW
Disposition Date: 28 MAY 2004
Disposition Event:
Disposition History: n/a
Disposition Reason:
Disposition Remarks:
Document Number: 1974CAIRO09466
Document Source: CORE
Document Unique ID: 00
Drafter: n/a
Enclosure: n/a
Executive Order: N/A
Errors: N/A
Film Number: D740339-0568
From: CAIRO
Handling Restrictions: n/a
Image Path:
ISecure: 1
Legacy Key: link1974/newtext/t19741121/aaaaarnt.tel
Line Count: 136
Locator: TEXT ON-LINE, ON MICROFILM
Office: ACTION NEA
Original Classification: LIMITED OFFICIAL USE
Original Handling Restrictions: n/a
Original Previous Classification: n/a
Original Previous Handling Restrictions: n/a
Page Count: 3
Previous Channel Indicators: n/a
Previous Classification: LIMITED OFFICIAL USE
Previous Handling Restrictions: n/a
Reference: n/a
Review Action: RELEASED, APPROVED
Review Authority: CollinP0
Review Comment: n/a
Review Content Flags:
Review Date: 14 AUG 2002
Review Event:
Review Exemptions: n/a
Review History: RELEASED <14-Aug-2002 by elyme>; APPROVED <14 MAR 2003 by CollinP0>
Review Markings:

Declassified/Released
US Department of State
EO Systematic Review
30 JUN 2005

Review Media Identifier:
Review Referrals: n/a
Review Release Date: n/a
Review Release Event: n/a
Review Transfer Date:
Review Withdrawn Fields: n/a
Secure: OPEN
Status: NATIVE
Subject: NAM MID-EAST INDUSTRIAL MISSION
TAGS: BEXP, EG
To: STATE
Type: TE
Markings: Declassified/Released US Department of State EO Systematic Review 30 JUN 2005